

# EXECUTIVE SECRETARIAT

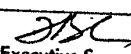
## ROUTING SLIP

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Remarks

3637 (10-81)

  
 Executive Secretary

3/13/84

Date

The Deputy Director of Central Intelligence

Washington, D.C. 20505

Executive Registry

84 - 1137/1

13 March 1984

BGen. Harry T. Hagaman, USMC (Ret.)  
Director, Intelligence/Special  
Projects, AFCEA  
5641 Burke Centre Parkway  
Burke, Virginia 22015

Harry:

Thanks for the brochure on your new intelligence course. You certainly have a distinguished faculty.

I've sent the brochure to [ ] our  
Director of Training and Education. He will be  
in touch should we have someone who can audit the  
course.

All the best and keep up the good work.

Sincerely,

[ ]  
John N. McMahon

DISTRIBUTION

Orig - Addressee  
2 - O/DDCI  
1 - D/OTE  
① - ER File

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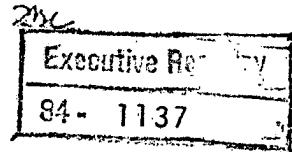
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Armed Forces Communications  
and Electronics Association  
AFCEA International Headquarters Building  
5641 Burke Centre Parkway • Burke, VA 22015  
Telephone (703) 425-8507



HARRY T. HAGAMAN  
BRIG. GENERAL USMC (RET.)  
DIRECTOR, INTELLIGENCE/SPECIAL  
PROJECTS



7 March 1984

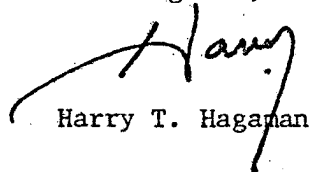
Mr. John McMahon  
Central Intelligence Agency  
Washington, D.C. 20505

Dear John:

Here is the first brochure "hot off the press" for our intelligence course, designed to help U.S. industry understand the U.S. intelligence community. We believe this is a long needed public service that will broaden the base of technical expertise to the intelligence community.

We would like to offer you one complimentary registration to audit the course and make suggestions for improvement.

Warm regards,

  
Harry T. Hagaman

HTH/kma



The International Association of C<sup>3</sup>I • Publishers of SIGNAL Magazine

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The Armed Forces  
Communications  
and Electronics  
Association's  
Professional Development Center  
Presents  
A Three-Day Unclassified Course  
in Washington, D.C.

*"A Basic Intelligence  
Orientation Course"*

June 5, 6, 7, 1984

Course Director  
Dr. Ray S. Cline

**Courses**

**Other Spring 1984 Courses Offered by the  
AFCEA Professional Development Center**

Military Satellite Communications  
March 12 - 16, 1984  
Washington, D.C.  
Classified U.S. Secret

Spread Spectrum and Integrated Communications,  
Navigation and Identification Systems  
March 26, 27, 28, 1984  
Washington, D.C.  
Classified U.S. Secret

Command, Control, and Communications  
April 2 - 6, 1984  
Washington, D.C.  
Classified U.S. Secret

C<sup>3</sup> Countermeasures  
April 25, 26, 27, 1984  
Washington, D.C.  
Classified U.S. Secret

**Fall 1984 Courses will include:**

Communications Security  
Computer Security  
Artificial Intelligence  
Nuclear Effects on C<sup>3</sup>I Systems and Survivable Networks  
Command, Control and Communications  
Military Satellite Communications  
Sensor Systems

**AFCEA Course 201**

**A BASIC INTELLIGENCE  
ORIENTATION COURSE**

**June 5, 6, 7, 1984**

Unclassified. Attendees must be U.S. citizens or a citizen of a U.S. allied nation.

**General Information**

See registration details on inside back cover.

Fees:	Military/Government personnel	\$360
	Industry AFCEA member	\$480
	Industry non AFCEA member	\$510

Fee includes a student reader to be sent to student prior to course; in addition a notebook containing the lecture materials will be given to attendees at the beginning of the course.

Location: The IBM Corporation, Gaithersburg, MD (near Washington, D.C.)

**BASIC INTELLIGENCE ORIENTATION COURSE**

The principal members of the United States Intelligence Community are the Central Intelligence Agency, the Defense Intelligence Agency, the National Security Agency, and other intelligence elements of the Department of Defense, the Federal Bureau of Investigation, the Drug Enforcement Agency, and the intelligence element of the Department of State. The Community is a major contractor with the private sector, utilizing services and products of most every description.

### **OBJECTIVE:**

Because of its inherent secrecy, the United States Intelligence Community appears to many as an impenetrable citadel. Yet the ingenuity of individual consultants and entrepreneurs result in products and services which, if known to the Community, would serve in supporting its role in National Security. This course will provide an unclassified, working knowledge of the Intelligence Community. It will also provide sufficient information about Community procurement methods to facilitate initial contact and open avenues of communication.

Dealing with the sensitive requirements of National Intelligence impose certain responsibilities on industry not normally thought of as part of a business arrangement. So in addition, this course will emphasize the activities of the KGB and its surrogates in collecting intelligence, particularly its activities against industry. The technology transfer issue will be explored in depth.

### **WHO SHOULD ATTEND**

This offering is an orientation primarily for people who have never been a part of the Intelligence Community, nor had a contractual arrangement with it, but who are interested in learning more about the Community and determining if their skills or products are applicable. Attendance will be limited to U.S. citizens or a citizen of a U.S. allied nation.

## **COURSE OUTLINE**

### **What is Intelligence?**

- The Nature of Intelligence
- The Intelligence Disciplines
- Historical Development of National and Military Intelligence
- How Intelligence Services of the East and West Differ
- The Literature of Intelligence

### **How Intelligence is Organized**

- Developing Intelligence Requirements
- Intelligence Collection
- Processing and Production
- Intelligence Dissemination
- How the Elements of Intelligence Dictate Organization

### **The United States Intelligence Community**

- The Director of Central Intelligence Staff
- Congressional Oversight
- Relationship of the Intelligence Community to the Executive

### **Intelligence and Law**

- Intelligence and the Constitution
- Sources of Authority for Secret Intelligence Activity
- Rules and Regulations of the Intelligence Community
- Legal Aspects of Doing Business with the Community

### **The Budgeting Cycle**

- Community Budgeting Structure and the Budget Managers
- The Role of the Executive and Congress
- Role of the Director of Central Intelligence
- Budgeting, Contracting, and the Businessman

### **The Intelligence Community and Industry**

- Intelligence Requirements and Requests for Proposals (RFP)
- Bidders Lists and Contact Points (Procurement Offices)
- Community Research and Development Requirements
- The Informal Structure, Professional Intelligence Associations

### **Technology Transfer**

- The Hostile Threat to Industry
- The Danger of Technology Transfer and Industry's Responsibility
- The Role of Security in Research and Development

### **Industrial Security**

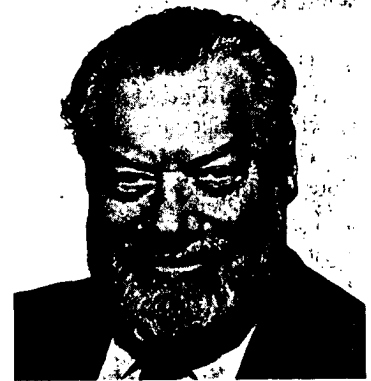
- The Security Clearance System
- The Defense Industrial Security Clearance Office (DISCO)
- The Industrial Security Manual (ISM)
- Facility and Personal Security Clearances

### **Summary Panel Discussion.**



## **COURSE DIRECTOR**

**Dr. Ray S. Cline**  
Course Director



**DR. RAY S. CLINE** was a Henry Prize Fellow at Balliol College, Oxford University, and a member of the Society of Fellows at Harvard University, where he earned B.A., M.A., and Ph.D. degrees.

Early in World War II, Dr. Cline began a career in intelligence with the U.S. Navy and Office of Strategic Services (OSS) and subsequently served with the U.S. Government for 31 years. During that time he was posted abroad, both in Europe and Asia, for more than ten years. As Deputy Director for Intelligence for the Central Intelligence Agency (1962-1966), he played a major role in the Cuba missile crisis of 1962.

From 1969 until retirement in 1973, he was Director of the Bureau of Intelligence and Research at the Department of State. He was awarded CIA's Distinguished Intelligence Medal and the Career Intelligence Medal.

Dr. Cline is Senior Associate, Center for Strategic and International Studies, Georgetown University, and Professor of International Relations. He teaches, directs research, and writes on strategic intelligence, geopolitics, strategy, and foreign affairs. He is a member of the Board of Visitors of the United States Defense Intelligence College.

## **COURSE COORDINATOR**

**Richard W. Bates**  
Course Coordinator



**RICHARD W. BATES**, Captain, USN (Ret.), enlisted in the Navy in 1942. He is a graduate of the United States Naval Academy, class of 1948. He became an intelligence specialist in 1951. He served as an intelligence analyst, editor, briefer and Division Head in the Office of Naval Intelligence and the Defense Intelligence Agency. He has been the Assistant Naval Attache in Port Said, Egypt, and the Intelligence Representative of the Commander-in-Chief, Pacific, to the Philippine-American Mutual Defense Board. He has been the principal intelligence officer to the Commander Service Force SIXTH Fleet, Commander U.S. Naval Forces Philippines, Commander FIRST Fleet, and the President of the Naval War College. He served as the Commander of the Naval Field Operational Intelligence Office and as Deputy Commander of the Naval Intelligence Command.

Captain Bates served two tours in the Defense Intelligence College, retiring as the Commandant in 1979.

Since retiring, Captain Bates has continued to serve the intelligence community as a consultant to the Computer Sciences Corporation, consultant to the Department of Defense, Director of Intelligence Policy, part-time employee of the Defense Intelligence Agency, and independent contractor to the Defense Intelligence Agency and the National Security Agency. He has also served on the Boards of Directors and as an officer of the Association of Former Intelligence Officers, the National Military Intelligence Association and the National Intelligence Study Center.

## **COURSE COORDINATOR**

**HARRY T. HAGAMAN**, Brigadier General, USMC (Ret.), served in a variety of Marine Corps Aviation and joint staff assignments in the United States and overseas. Prior to retirement and joining AFCEA, he was the Director of Marine Corps Intelligence from June 1981 through June 1982.

General Hagaman is the first Director of Intelligence and Special Projects for the Armed Forces Communications and Electronics Association.

## **FACULTY**

**MAYNARD C. ANDERSON**, Director of Security Plans and Programs in the Office of the Deputy Under Secretary of Defense for Policy, formerly the Special Security Officer of the Naval Intelligence Command.

**JOHN F. BLAKE**, Director of Administration, Electronic Warfare Associates, Inc., formerly the acting Deputy Director of Central Intelligence.

**RUSSELL J. BOWEN**, Colonel (AUS) (Ret.), Career military officer and bibliophile of intelligence literature.

**DR. EDWARD M. COLLINS**, Colonel, USAF (Ret.), formerly the Vice Director for Foreign Intelligence, Defense Intelligence Agency.

**DONALD F.B. JAMESON**, Research Associates, Intl., formerly with the Central Intelligence Agency.

**PROFESSOR LYMAN B. KIRKPATRICK, JR.**, WWII U.S. Army Intelligence, formerly Inspector General, Executive Director and comptroller, Central Intelligence Agency. Formerly Professor of Political Science and University Professor, Brown University.

**RICHARD X. LARKIN**, Major General, USA (Ret.), formerly the Deputy Director, Defense Intelligence Agency.

**CARL H. NORTON**, formerly the Assistant Director for Resources and Systems, Defense Intelligence Agency.

**DR. WALTER L. PFORZHEIMER**, U.S. Army Air Corps Intelligence, WWII, formerly Legislative Council, Central Intelligence Agency.

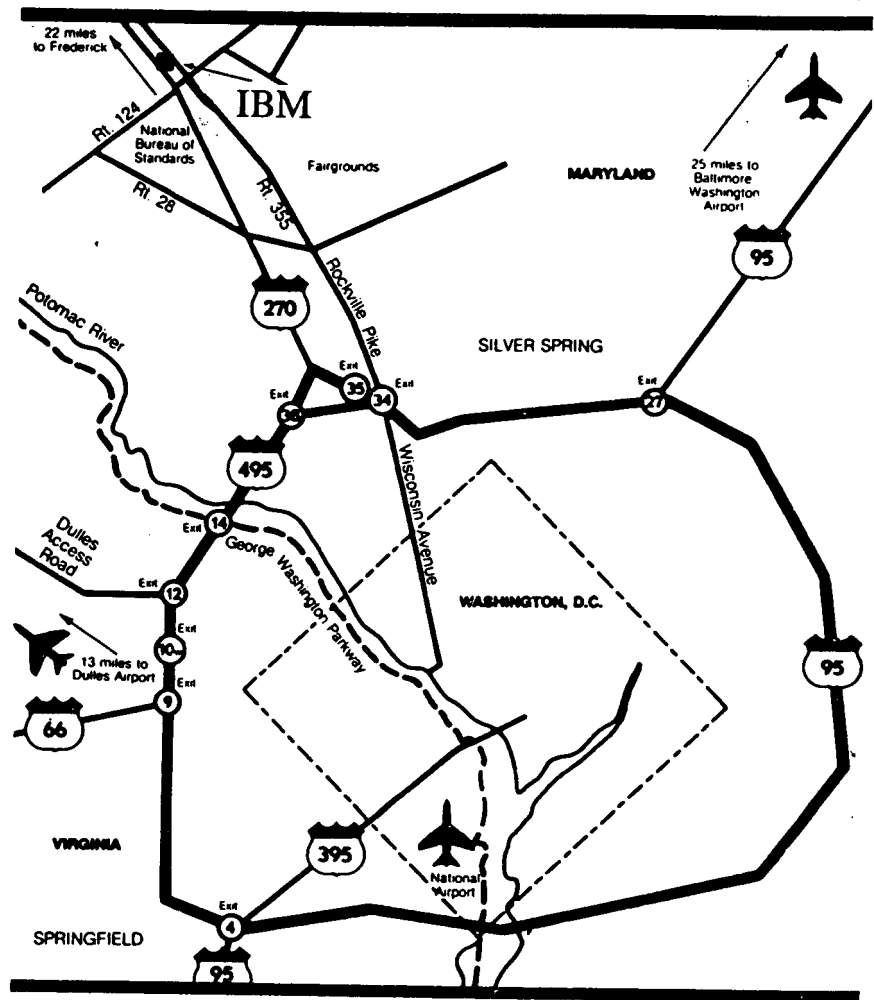
**RAYMOND G. ROCCA**, former Central Intelligence Agency official.

AFCEA's Professional Development Center will grant Continuing Education Credits (CEU's) for all courses. Attendees will receive a certificate that will confirm the Continuing Education Units awarded. Continuing Education Units are given in accordance with the following guidelines: One Continuing Education Unit is defined as 10 hours of participation in an organized continuing education experience . . . under responsible sponsorship . . . capable direction . . . and qualified instruction.

## HOTEL INFORMATION

Blocks of hotel rooms have been reserved for course attendees. These hotels are adjacent to the IBM facility. A confirmation package sent upon receipt of registration will detail these and other arrangements for the course.

## Gaithersburg, Md.



## Registration for Course 201, Basic Intelligence Orientation

### TAX DEDUCTIONS

Treasury regulation 1.162-5 permits an income tax deduction for educational expenses (registration fees and cost of travel, meals and lodging) undertaken to: 1) maintain or improve skills required in one's employment or other trade or business, or 2) meet express requirements of an employer or a law imposed as a condition to retention of employment, job status or rate of compensation.

AFCEA's Phone Numbers  
(703) 425-8535  
(800) 336-4583

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### SECURITY NOTICE

All registrants for AFCEA Course #201 must be U.S. citizens or a citizen of a U.S. allied nation. The course is unclassified.

### Registration Information: Read Carefully

#### Conditions of Payment and Attendance:

- Registration will be limited and
- (1) Check or purchase order must be received by AFCEA before student's registration is complete. Registration will be limited and will be closed two weeks before the course convenes.
  - (2) Cancellation requests must be received at least two weeks prior to course, to ensure refund.
- Upon receipt of registration form, AFCEA will send attendee a confirmation letter to include hotel information, airlines, particulars on class hours, certification, etc. Maps of the area will be included. Housing and meals are not included in fee.

Clip &amp; Return

**REGISTRATION CARD**

Print or type only one name per registration

ATTENDEE'S FULL NAME (Dr., Mr., Prof., Mrs., Rank)

COMPANY/ORGANIZATION

COMPLETE MAILING ADDRESS (student reader and confirmation package  
will be sent to this address)

TELEPHONE Office ( )

CITIZENSHIP

BIRTHPLACE

BIRTHDATE

SOCIAL SECURITY #

(Applies to U.S. citizens only)

Please register me for AFCEA Course # 201:  
June 5, 6, 7, 1984

Check the appropriate fee:

Military/Government \$360 ☐Industry, AFCEA member \$480 ☐Industry, Non-AFCEA member \$510 ☐

Enclose check or purchase order payable to AFCEA, Professional Development Center, Mail to: AFCEA, PDC, 5641 Burke Centre Parkway, Burke, VA 22015-2289

Please indicate on the line below how you would like your name, title, and company or organization to appear on your badge.

\*AFCEA corporate members are specified as such by each corporation. If you register as a Corporate member please ensure that you are designated as such by your company. You may of course join as an individual member for \$15 annually

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(800) 336-4583

**"A Basic Intelligence  
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June 5, 6, 7, 1984  
Washington, D.C.**